

Appendix 2 to the Contract Awarding Regulations

Dąbrowa Górnicza, on 23.04.2018

REQUEST FOR QUOTATION no. 2/ 0238 / 2018

In connection with the performance of project called "*Innovative high-silicon steel with controlled low content of impurities and non-metallic inclusions of controlled morphology and appropriate level of AIN inhibitor, intended for high-quality transformer plates*" (project no. POIR.01.01.01-00-0238/17), co-financed from the European Regional Development Fund and within the Operational Programme Intelligent Development 2014-2020, sub-measure 1.1 1 (competition organised by the National Centre for Research and Development no. 2/1.1.1/2017) and in relation to the obligation to make acquisitions based on the most economically advantageous offer, while observing the principles of fair competition, effectiveness, openness and transparency, the **Company ArcelorMittal Poland S.A.** hereby makes a Request for quotation for **manufacture and DDP delivery of 16 ladles acc. to INCOTERMS 2010, supervisions of assembling and commissioning, as built documentation for ArcelorMittal Poland S.A. Unit in Kraków.**

I. BUYER:

ArcelorMittal Poland S.A.

ul. J. Piłsudskiego 92

41-308 Dąbrowa Górnicza

capex-publictenders@arcelormittal.com

www: <http://poland.arcelormittal.com/>

hereinafter referred to as the 'Company' or the 'Buyer'.

II. MODE / PROCEDURE:

- II.1. This procedure is not subject to the provisions of the act of 29th January 2004 on Public procurement law (i.e. J.oL. of 2017, item 1579 with further changes).
- II.2. This procedure is awarded in a mode consistent with the principle of competitiveness.
- II.3. This procedure is performed in accordance with the principle for fair competition, effectiveness, openness, transparency and equal access.
- II.4. The Buyer shall make every effort to avoid any conflict of interest understood as the absence of impartiality and objectivity.
- II.5. The present procedure shall be carried out in accordance with the Contract Awarding Regulations (hereinafter: Regulations) which is in effect at the Buyer's company.
- II.6. The Contract Awarding Regulations are available at the Buyer's headquarters (Al. J. Piłsudskiego 92 Dąbrowa Górnicza) and on the Buyer's website.
- II.7. The Buyer reserves the right to:
 - a) change the content of the request for quotation inclusive of a change of the procedure conditions;
 - b) close the procedure without the selection of any of the bids or cancellation of the procedure at any of its stages, without the indication of cause.



- II.8. The changes introduced in the request for quotation shall be communicated by the Buyer to the Bidders in each of the manners specified as a form of publication specified in the Regulations.
- II.9. The Buyer reserves itself the right to ask the Bidders at each stage of the procedure for additional information, documents or explanations. The Buyer shall contact the Bidder via electronic means specified in the content of the bid sent by the Bidder.
- II.10. The Buyer reserves itself the right to undertake negotiations with all Bidders, who submitted a bid that meets the access conditions (i.e. the conditions for participation in the procedure) specified in the content of the request for quotation. The negotiations shall be run according to the following rules:
- after the lapse of the bids submission deadline, the Buyer shall notify all of the Bidders, who submitted their non-rejectable bids about the possible execution of negotiations and shall invite those Bidders for negotiations, whereby the meeting dates shall be arranged individually with each Bidder.
 - the arrangements concerning the date of negotiations shall be run via electronic mail;
 - the negotiations shall solely cover those parameters which constitute the bids evaluation criteria.
 - the flow of the negotiations shall be documented in the form of a written report signed by the negotiation teams of the Buyer and of the Bidder.
 - within up to 7 days as of the day of completion of negotiations the Bidder submits a modified bid which takes into account the arrangements from negotiations. The modified bid may not contain conditions which are less beneficial than the original bid.
 - in case the Bidder refuses to take part in the negotiations, the negotiations fail to lead to binding arrangements or the Bidder fails to submit a modified bid, then the originally submitted Bidder's bid shall be subject to evaluation.
 - The Buyer shall, within up to 60 days as of submission of the last modified bid, evaluate the bids and select the Contractor whose bid is the best.
 - The Buyer may ask the Bidders to give their consent to an extension of the bid validity period for a period of up to 60 days.
- II.11. In case of closing of the procedure without a selection or cancellation of the procedure, the Buyer shall immediately inform the Bidders, who submitted the bids and publish a relevant information.
- II.12. This request for bid does not oblige the Buyer to conclude an Agreement.
- II.13. **The Buyer does not allow the possibility of submitting of partial bid.**
- II.14. **The Buyer does not allow the possibility of submitting variant bids.**
- II.15. The submission of a bid is equal to the acceptance, without reservations, of the contents of this request for bid together with its appendices as well as the Contract Awarding Regulations.
- II.16. The Bidders are entitled to means of legal protection in the form of a protest concerning the bids evaluation which is performed in accordance with the Contract Awarding Regulations.
- II.17. The documentation related to this request for quotation (together with appendices) is prepared in the Polish and English language. In case of discrepancies in the contents of the indicated documentation, the Polish version of the bid shall be binding.



III. DESCRIPTION OF THE CONTRACT SUBJECT MATTER (TOGETHER WITH AN INDICATION OF THE CPV CODES):

Code / CPV codes¹: Kod / kody CPV²: 42942000-1 Piece i akcesoria / 42942200-3 Piece próżniowe

The subject-matter of the contract is **manufacture and DDP delivery of 16 ladles acc. to INCOTERMS 2010, supervisions of assembling and commissioning, as built documentation for ArcelorMittal Poland S.A. Unit in Kraków.**

Due to the fact that a full description of the subject of the contract is a company secret, the Buyer reserves the right that the full description of the Request of Quotation will be forwarded after the Bidder has sent the signed confidentiality declaration.

The electronic access of the Bidders to a full content of the contract subject matter (i.e. the full version of the technical specification together its appendices) shall be granted through the Bidder who sent back a signed confidentiality declaration. The logins and access passwords shall be transmitted by the Buyer via electronic means within max. 7 days as of receiving of a signed confidentiality declaration. The confidentiality declaration must be signed by persons authorised in this respect by the Bidder in the registration document or in a power of attorney. A template of the confidentiality-declaration is included in appendix no. 3 to this request.

The date of the visual inspection shall be arranged after signing and sending of the confidentiality declaration by the bidders. Due to the fact that the bids submission deadline expires on 24th of May 2018 at 16:00 Polish time. The Bidders will be entitled to perform a single visual inspection.

Deadline for contract completion max 83 weeks from the moment of signing the contract.

IV. CONDITIONS FOR AWARDING CONTRACTS, PARTICIPATION IN THE PROCEDURE AND DESCRIPTION OF THE BIDS EVALUATION METHOD:

- IV.1. The awarding of a contract may be pursued by the Bidders who:
- a. have the licences for execution of a certain activity or action, if the regulations impose an obligation to have such licences - a condition confirmed with a statement;
 - b. run an activity which is consistent with the description of the contract subject matter - a condition confirmed with a statement;
 - c. have the necessary knowledge and experience as well as the technical potential and people able perform the contract - a condition confirmed with a statement together with credentials -it is required to submit at least 1 credential issued by the entity for whom the following was supplied: Steel Ladles or Pig Ladles, torpedo ladles as a General Contractor or as a Manufacturer with min. heat size of 150t from the last 10 years (name of the purchaser, location, value, year, description of scope, time of delivery);
 - d. are in a financial and economic situation which ensures the performance of the contract - condition confirmed with experience;

¹ Pursuant to the Commission Regulation (EC) no. 213/2008 of 28th November 2007 amending the Regulation (EC) no. 2195/2002 of the European Parliament and of the Council on the Common Procurement Vocabulary (CPV) and the Directives 2004/17/EC and 2004/18/EC of the European Parliament and the Council on public procurement procedures as regards the revision of the CPV

² Zgodnie z Rozporządzeniem Komisji (WE) nr 213/2008 z dnia 28 listopada 2007 r. zmieniającym rozporządzenie (WE) nr 2195/2002 Parlamentu Europejskiego i Rady w sprawie Wspólnego Słownika Zamówień (CPV) oraz dyrektywy 2004/17/WE i 2004/18/WE Parlamentu Europejskiego i Rady dotyczące procedur udzielania zamówień publicznych w zakresie zmiany CPV



- e. are neither in a state of liquidation nor have they announced their bankruptcy; a condition confirmed with a statement
 - f. are not in arrears with the payment of public & legal fees, taxes or premiums for social or health insurance - the Bidder shall present a declaration / certificate, that it is not in arrears with the payment of public & legal receivables (public & legal fees, taxes, social insurance premiums);
 - g. have third-party liability insurance policy concerning their business activity - the Bidder shall submit a declaration that at the contract signing date it will hold a relevant third-party liability insurance policy for the value of min. 3 mln EUR. The policy shall be valid/extended for the entire contract term for the value indicated above;
 - h. were not validly sentenced, for an offence committed in connection with a contract award procedure, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits - as a partner of a registered partnership, a partner or management board member of a professional partnership; a general partner of a limited partnership as well as a limited joint-stock partnership; a member of the management body of a legal person;
 - i. signed the confidentiality declarations in accordance with the template specified by the Buyer, which has been attached to this request, and with the purpose of receiving of a full description of the contract subject matter;
 - j. signed the Work Health & Safety Agreements (within its all attachments which are integrated part of agreement) according to a template attached to the present request for quotation.
- IV.2. The Buyer shall verify the compliance of the presented bid with the requirements of the description of the contract subject matter through examination of the completeness of the presented descriptions. A failure to fulfil one of the below mentioned requirements by the bidder will mean that the bid was rejected and will not be subject to further evaluation. The verification shall be performed in the form of a checklist:



Item	<p>List of criteria admitting to the next stage of bids evaluation in the procedure regarding VTD - ladles</p> <p>NOTE: All purchases, services and supplies that are subject of this request must be included and cooperate with the existing infrastructure and equipment in the Company and must meet the same technological standards. In connection with the above, the need to preserve the same technological conditions and the need to maintain unification of devices resulting from the extension of the existing infrastructure determined the records in this specification. The applied records are justified by the necessity of ensuring efficient performance of the project in question. The records do not impose on the Bidders an obligation to apply indicated solutions, but are to provide information about minimum parameters and standards only. The use of certain types of solutions shall not be obligatory, but solely exemplary. The indications with regard to the expected technical parameters as well as the indications with regard to the specified types and producers' names shall be general and refer solely to exemplary indications of equivalent products and shall not constitute the only acceptable solution. On this basis the Buyer allows for equivalent solutions.</p>	Confirmation (YES/NO)	Description of task feasibility	Remarks of the bidder. Please fill in the column.	Reference to the bid: Page no.: Point no.:
1	Declaration of the Bidder on the acceptance of Health & Safety Agreement applicable in AMP				
2	Submission of at least 1 credential issued by an entity for whom the following was supplied: Steel Ladles or Pig Ladles, torpedo ladles as a General Contractor or as a Manufacturer with min. heat size of 150t from the last 10 years (name of the purchaser, location, value, year, description of scope, time of delivery).				
3	The Bidder shall submit a declaration that it is not in arrears with the payment of public & legal receivables (taxes, social insurance premiums)				
4	The Bidder shall submit a declaration that within 60 days from the contract signing date, it shall hold a relevant third-party liability insurance policy for the value of min. 3 mln EUR. The Policy shall be valid/extended for the entire contract term for the value indicated above				
5	Manufacture of 16 new steel ladles according to the documentation received by the Buyer to the required melt weight of min. 140 tonnes of steel and a freeboard of at least 75 cm.				
6	Delivery of 16 steel ladles manufactured in full compliance with the received project to the Steel Plant in Cracow within 40 weeks from the moment of order signing.				
7	Taking part in the cold and hot commissioning of 16 steel ladles.				
8	Ensuring the author's supervision to the full extent of the contract, which includes consultations on the project site, additional drawings, sketches and explanations of (without hour limit). Supervision of the project.				



9	Preparing a complete as-built design in compliance with the requirements of national and EU regulations.				
10	Preparing a complete quality documentation based on the quality assurance plan approved by the Investor.				
11	Preparing all the required projects, making arrangements, obtaining the decision on transport permit and all other, as required by the Polish regulations according to the technical specification of AMP.				

IV.3. The following Bidders shall be excluded from the contract awarding procedure:

- a. bidders who do not meet the conditions specified under IV.1 and IV.2 of this request for quotation;
- b. bidders who over the last 3 years before initiation of the procedure caused a damage by not performing a contract or by performing it in an improper manner, whereas the said damage was not voluntarily remedied by the day of initiation of the procedure, unless the non-performance or improper performance results from circumstances for which the Bidder is not liable. Therefore the Buyer will exclude from the procedure such bidder who will jointly meet all of the following premises:
 - (1) within the last 3 years before initiation of the procedure the Bidder caused a damage by not performing a contract or by performing it in an improper manner;
 - (2) the damage was not voluntarily remedied by him until the day of initiation of the procedure;
 - (3) a contrario the non-performance or improper performance of a contract results from circumstances, for which the Bidder is liable.
- c. natural persons, who have been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;
- d. registered partnerships whose partner has been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;
- e. professional partnership whose partner or member of the management board has been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;
- f. limited partnerships and limited joint-stock partnerships whose general partner has been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;



- g. legal persons whose active member of the managing body has been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;
 - h. collective entities, with respect to whom a court has issued a decision prohibiting them from competing for contracts under the provisions concerning the liability of collective entities for tort under the liability to penalty;
- IV.4. The Bidders with capital or personal links with the Buyer shall be excluded from the contract awarding procedure (mutual connections between the Buyer or persons authorized to enter into obligations on behalf of the Buyer or persons performing - on behalf of the Buyer - activities associated with carrying out the procedure to select the Contractor and the Bidder) - a condition confirmed with a statement. Capital or personal links mean any mutual connections between the Contracting Party or persons authorized to enter into obligations on behalf of the Contracting Party or persons performing - on behalf of the Contracting Party - activities associated with preparation and carrying out the proceedings to select the Supplier, and the Supplier, in particular:
- participation in a company as a partner of a general partnership or a partnership,
 - possession of at least 10% of shares or stock,
 - performing the function of a supervisory or management authority, legal proxy or representative,
 - being married, in a direct kinship or relationship, kinship of the second degree or secondary relationship of the second degree in relation to the adoption, care or guardianship.



V. BIDS EVALUATION CRITERIA TOGETHER WITH AN INFORMATION ABOUT POINT OR PERCENTAGE WEIGHTS ASSIGNED TO THE INDIVIDUAL BIDS EVALUATION CRITERIA:

V.1. The evaluation consists of two parts: the financial & trade evaluation as well as the technical evaluation.

Item	Criterion	Weight of the criterion	Evaluation method
1	C - net price	80%	$C = (C_{mn} / C_{nob}) \times 80$ where: C - number of points for a price C _{mn} - lowest bid price, net C _{nob} - the examined bid price, net
2	TP - Technical parameters	20%	1) 0 - =< 75% - TP = 0 2) 75 - =< 80% - TP = 5 3) 80 - =< 85% - TP = 10 4) 85 - =< 90% - TP = 15 5) 90 - =< 100% - TP = 20

Price - weight: 80 points

1. Please specify the prices in net values (without VAT) as well as in gross values.
2. The price should be quoted in EUR.
3. Quotation of the price in another currency shall result in the Buyer's conversion of the price into EUR using the exchange rate tables (Table A - Average exchange rates for foreign currencies) of the National Bank of Poland as of the date specified in item VII.1 (final date for submission of offers).
4. In case of negotiations with the Bidders and submission of final bids by them, the Buyer's conversion to the EUR currency will be made using the exchange rate tables (Table A - Average exchange rates of foreign currencies) of the National Bank of Poland as of the day specified in item 3 above.
5. Regardless of the prices quoted by the Bidder in a currency other than EUR, the currency of the contract concluded with the Bidder selected by the Buyer is EUR.

Technical parameters of a bid - weight 20 points

The evaluation will be conducted on the basis of presented descriptions specified in the offer under 4 groups indicated below



	Group	Item	Parameters	Weight of the Group	Value of Subgroups	Total Value of a Subgroup
1	Guaranteed parameters / quality	1.1	Performance bond for 10 years	25%	60%	100%
		1.2	Hot commissioning of each of 16 ladles - 1 campaign (min. 70 heats)		40%	
2	Equipment	2	Providing certificates of weld quality, material certificates, welding log at least week before FAT for 16 ladles	30%	100%	100%
3	Time schedule	3	Schedule of the ladle delivery project in accordance with the requirements of technical specification of AMP.	20%	100%	100%
4	Other requirements	4.1	Detailed list of spare parts to be delivered by the Bidder (for example trunnion plates, sleeves, complete catches for the ladles)	25%	50%	100%
		4.2	Delivering FAT (Factory Acceptance Test) during prefabrication at the Bidder's Plant.		25%	
		4.3	Delivering FAT (Factory Acceptance Test) once the prefabrication has been completed at the Bidder's Plant.		25%	

V.2. Description of the manner of granting of points for the fulfilment of a given bid evaluation criterion.

Price (C):

Score will be calculated as a proportion of the lowest price among the submitted bids to the price from the examined bid in the procedure, multiplied by the criterion weight.

$C = (C_{mn} / C_{nob}) \times 80$ where:

C - number of points for a price

C_{mn}- lowest bid price, net

C_{nob} - net price of the examined bid

Technical parameters of a bid (TP):

Item	Item description	Required parameters	Subgroup evaluation value	Weight value of an element	Description of the adopted evaluation method
A	Guaranteed parameters / quality	25.00%			
1	Performance bond for 10 years	expected value 12 years, accepted value 10 years	60%	15.00%	$t \geq 12$ years = 10, $10 \leq t < 12$ years = 8; $t < 10$ years = 0
2	Hot commissioning of each of 16 ladles - 1 campaign (min. 70 heats)		40%	10.00%	Confirmation = 10, otherwise = 0
	Group evaluation - Guaranteed parameters		100.00%	25.00%	
B	Equipment	30.00%			



1	Providing certificates of weld quality, material certificates, welding log at least week before FAT for 16 ladles		100%	30.00%	Confirmation of receipt from the Bidder = 10, otherwise =0
2	Group evaluation - Equipment		100.00%	30.00%	
C	Time schedule	20.0%			
1	Schedule of the ladle delivery project in accordance with the requirements of technical specification of AMP.	Accepted maximum 36 weeks, anticipated 32 weeks	100.0%	20.0%	t ≤ 32 weeks = 10, 32 < t ≤ 36 weeks = 8; t > 36 weeks = 0,
	Group evaluation - Time schedule	25,00%	100.00%	20.00%	
D	Other requirements	25.00%	100.00%	15.00%	
1	Detailed list of spare parts to be delivered by the Bidder (for example trunnion plates, sleeves, complete catches for the ladles)		50.00%	12.5%	Included in the Bid = 10, otherwise =0
2	Delivering FAT (Factory Acceptance Test) during prefabrication at the Bidder's Plant.		25.00%	6.3%	Included in the Bid = 10, otherwise =0
3	Delivering FAT (Factory Acceptance Test) once the prefabrication has been completed at the Bidder's Plant.		25.00%	6.3%	Included in the Bid = 10, otherwise =0
	Group evaluation - Other requirements		100.00%	25.00%	
	General evaluation	100.00%		100.00%	

The above table will allow to evaluate the technical parameters of the bid - after determining the total value of technical parameters of the bid, points will be granted according to the following method.

- 1) 0 - =< 75% - TP = 0
- 2) 75 - =< 80% - TP = 5
- 3) 80 - =< 85% - TP = 10
- 4) 85 - =< 90% - TP = 15
- 5) 90 - =< 100% - TP = 20

The total number of points granted to a given evaluated bid is the sum of points granted under individual criteria:

Final rating of the offer = C+ TP

If as part of the purchase of services and supplies necessary to perform a Project, the Buyer shall select from among several bids which are most beneficial from the economic viewpoint, the Buyer shall select the bid which is better in terms of:

its impact on the environment and climate (e.g. smaller energy consumption, smaller consumption of water, use of materials from recycling etc.)



or

a bid placed by a bidder holding a valid and implemented occupational health and safety management system, quality management system, environmental management system and energy management system.

VI. INFORMATION ABOUT THE PERFORMANCE BOND REQUESTED BY THE BUYER (IF THE CUSTOMER DEMANDS SUCH BOND):

- VI.1. The Buyer reserves itself the right to demand from the Bidder, whose bid was selected, a performance bond for the Agreement, hereinafter referred to as the 'bond'.
- VI.2. The bond shall be used to cover the claims related to the non-performance or improper performance of the Agreement and as a return of advance paid to the Bidder. If the Bidder is a guarantor at the same time, the bond will also be used to cover the claims related to a quality guarantee.
- VI.3. A detailed description of the requested bonds in accordance with the provisions of the contract which constitutes an appendix to this request for quotation: The Bidder undertakes to deliver - to the Buyer, within 14 days from the contract conclusion - bank guarantees (template is attached to the contract as appendix no. 6). Failure to deliver a bank guarantee or delivery of a bank guarantee inconsistent with the Buyer's template shall authorise the BUYER to refrain from making any payments until the Bidder submits appropriate guarantee documents, and the Bidder shall not be entitled to any claims for withholding of payment.

VII. PLACE, DEADLINE AND PROCEDURE FOR SUBMISSION OF BIDS:

- VII.1. **The bids must be submitted by (date) 04.06.2018 (time) 16:00**
- VII.2. The bid (together with its appendices) must be prepared in the Polish and English language. In case of discrepancies in the contents of the submitted bid, the Polish version of the bid shall be binding. **The name and number of the Request for quotation specified on the first page of this enquiry should be indicated on the envelope and/or in the subject of an e-mail.**
- VII.3. The bid should be signed by people authorized to represent the Bidder pursuant to a registration document or pursuant to a power of attorney.
- VII.4. The bids should be submitted by email (capex-publictenders@arcelormittal.com, urszula.kowalska@arcelormittal.com) or by regular mail / courier service / in person (address: Al. J. Piłsudskiego 92; Dąbrowa Górnicza, POLAND). The bid should be addressed to Mrs. Urszula Kowalska, EPO Department] with a note "Request for Quotation no 2/0238/2018."
- VII.5. The bids submission date shall be the day on which it reaches the Buyer's headquarters or reaches the e-mail address specified in the request.
- VII.6. Bids received after the deadline will not be evaluated.
- VII.7. The Bidder may ask the Buyer to explain the content of the request for quotation. The Buyer shall provide explanations if the request was submitted to the Buyer not later than 3 working days (working days: days from Monday 8:00 a.m. until Friday 3:30 p.m. with exclusion of the national public holidays), before the lapse of the bids submission deadline. In case of contracts with an at least 30-day long deadline for the submission of bids, the questions of the Bidders may be submitted not later than within 7 working days before the lapse of the bids submission deadline. The content of the questions with explanations of the Buyer is published in the same way in which the request for quotation was published.



- VII.8. The Bidders are entitled to ask questions concerning the content of the contract attached to the request for quotation. The questions should be addressed to the email address: urszula.kowalska@arcelormittal.com or Malgorzata.Piwowarczyk@arcelormittal.com, no later than 7 days before the deadline for submission of offers. The questions must include reference to a specific item of the contract.
- VII.9. The Bidders are entitled to ask questions concerning the content of the contract attached to the request for quotation. Person authorised to contact the Bidders **for technical matters** are:
- Mr Jarosław Kuna - Jaroslaw.Kuna@arcelormittal.com
Mr Krzysztof Dziewoński - krzysztof.dziewonski@arcelormittal.com
Mr Wojciech Fraś - Wojciech.Fras@arcelormittal.com
- For commercial matters** authorised persons are:
- Mrs Urszula Kowalska urszula.kowalska@arcelormittal.com
Mrs Małgorzata Piwowarczyk - Malgorzata.Piwowarczyk@arcelormittal.com
- VII.10. The costs related to preparation of a bid shall be incurred by a Bidder.
- VII.11. The bid must be prepared in accordance with the form which is included in appendix no. 1 to this request for quotation.
- VII.12. During the evaluation of bids the Buyer may request from the Bidders the provision of explanations and supplements to the content of their submitted bids.
- VII.13. The information about the need to supplement the submitted bid (including: the scope of the required supplements as well as the deadline and manner for their submission) shall be submitted by electronic mail.
- VII.14. In case of the Bidders' failure to deliver the certificates or declarations confirming the fulfilment of the conditions for participation in a contract awarding procedure, the Suppliers Selection Committee may specify an additional deadline for their submission.
- VII.15. The bid must be accompanied by:
- Declarations that confirm the meeting of the contract-related conditions specified under point IV.1., IV.3. and IV.4. of this request for quotation,
 - A signed confidentiality agreement or declaration,
 - A signed Work Health & Safety Agreement,
 - The Bidder's registration document or his power of attorney.

VIII. BID VALIDITY PERIOD:

The bid should contain its binding validity period (at least 120 days as of the day of its submission).

The Buyer may ask the Bidders to give their consent to an extension of the bid validity period for a period of up to 60 days.

IX. ADDITIONAL INFORMATION

- IX.1. Place, deadline and rules for receiving of detailed documents if they constitute an element of the request for quotation: In accordance with point III of the request for quotation.
- IX.2. Conditions and deadline for any possible supplementing of bids by the Bidders: In accordance with point VII.13, VII.14 and VII.15 of the request for quotation.
- IX.3. The Buyer reserves himself the right to change the conditions of the Agreement which was concluded as a result of the present contract. The changes may refer to:
- the term of the Agreement resulting e.g. from extension in project execution;



- b. the volume of the contract. The increase in the volume of the contract shall not exceed 50% of the value of the awarded contract specified in the concluded Agreement.
- c. Changes indicated in section 8 of the Contract (i.e. Conditions for Changes to the Contract) attached hereto;

.....
Company stamp, stamp and signature of a representative

APPENDICES:

1. Bid form together with factual description concerning the method of execution of the contract subject matter and declarations confirming the fulfilment of the conditions from point IV.1, IV.3. and oraz IV.4. of the request for quotation no. 2/ 0238 / 2018 of 23.04.2018,
2. Technical specification;
3. Confidentiality declaration;
4. Work Health & Safety Agreement;
5. Agreement on execution of the contract subject matter;



APPENDIX NO. 1 TO THE REQUEST FOR QUOTATION no. 2/ 0238 / 2018 of 23.04.2018

BID FORM

The bid constitutes a reply to the request for quotation no. 2/ 0238 / 2018 of 23.04.2018 concerning **manufacture and DDP delivery of 16 ladles acc. to INCOTERMS 2010, supervisions of assembling and commissioning, as built documentation for ArcelorMittal Poland S.A. Unit in Kraków.**

1. Data of the bidder:

- a. Name:
- b. Address of the registered office:
- c. Taxpayer ID No. (NIP):
- d. Business Entity ID No. (REGON):
- e. Person authorized to contact the Buyer:
name and surname:
Phone:
e-mail address:

2. I offer the execution of the contract subject matter at the following price:

	PRICE	CURRENCY	IN WORDS
TOTAL NET VALUE			
VAT VALUE (... %)			
GROSS VALUE			

BUYER'S INFORMATION:

Please specify the prices in net values (without VAT) as well as in gross values.

The price should be quoted in EUR.

Quotation of the price in another currency shall result in the Buyer's conversion of the price into EUR using the exchange rate tables (Table A - Average exchange rates for foreign currencies) of the National Bank of Poland as of the date specified in item VII.1 (final date for submission of offers).

In case of negotiations with the Bidders and submission of final bids by them, the Buyer's conversion to the EUR currency will be made using the exchange rate tables (Table A - Average exchange rates of foreign currencies) of the National Bank of Poland as of the day specified in item 3 above.

Regardless of the prices quoted by the Bidder in a currency other than EUR, the currency of the contract concluded with the Bidder selected by the Buyer is EUR.



All elements of the price offer should be broken down by groups and supplemented in detail in the table below.

Pos.	ITEMS	Weight	Quantity	Price	Currency
1	Delivery of Steel Ladles - 16 pcs				
2	Spare parts - for the Ladles for a period of two years				
3	Supervision of commissioning				
4	As-built documentation				
	Total				

3. I confirm to have acquainted myself with the request for quotation together with its appendices and I do not raise any objections to it.
4. The bid is valid for 120 days as of its submission date.
5. Payment term: in accordance with the draft contract.
6. I acknowledge that if I attest an untruth the bid shall be rejected.
7. I acknowledge that if the Buyer receives co funding, which shall cover the contract subject matter specified in the request for quotation no. 2/ 0238 /2018 from 23.04.2018, the request for quotation together with its appendices shall be visualised in accordance with the binding regulations in respect of promotion as at the day of signing of the agreement for co - funding.
8. Table of technical and technological requirements:



Item	<p>List of criteria admitting to the next stage of bids evaluation in the procedure regarding VTD - ladles</p> <p>NOTE: All purchases, services and supplies that are subject of this request must be included and cooperate with the existing infrastructure and equipment in the Company and must meet the same technological standards. In connection with the above, the need to preserve the same technological conditions and the need to maintain unification of devices resulting from the extension of the existing infrastructure determined the records in this specification. The applied records are justified by the necessity of ensuring efficient performance of the project in question. The records do not impose on the Bidders an obligation to apply indicated solutions, but are to provide information about minimum parameters and standards only. The use of certain types of solutions shall not be obligatory, but solely exemplary. The indications with regard to the expected technical parameters as well as the indications with regard to the specified types and producers' names shall be general and refer solely to exemplary indications of equivalent products and shall not constitute the only acceptable solution. On this basis the Buyer allows for equivalent solutions.</p>	Confirmation (YES/NO)	Description of task feasibility	Remarks of the bidder. Please fill in the column.	Reference to the bid: Page no.: Point no.:
1	Declaration of the Bidder on the acceptance of Health & Safety Agreement applicable in AMP				
2	Submission of at least 1 credential issued by an entity for whom the following was supplied: Steel Ladles or Pig Ladles, torpedo ladles as a General Contractor or as a Manufacturer with min. heat size of 150t from the last 10 years (name of the purchaser, location, value, year, description of scope, time of delivery).				
3	The Bidder shall submit a declaration that it is not in arrears with the payment of public & legal receivables (taxes, social insurance premiums)				
4	The Bidder shall submit a declaration that within 60 days form the contract signing date, it shall hold a relevant third-party liability insurance policy for the value of min. 3 mln EUR. The Policy shall be valid/extended for the entire contract term for the value indicated above				
5	Manufacture of 16 new steel ladles according to the documentation received by the Buyer to the required melt weight of min. 140 tonnes of steel and a freeboard of at least 75 cm.				
6	Delivery of 16 steel ladles manufactured in full compliance with the received project to the Steel Plant in Cracow within 40 weeks from the moment of order signing.				
7	Taking part in the cold and hot commissioning of 16 steel ladles.				
8	Ensuring the author's supervision to the full extent of the contract, which includes consultations on the project site, additional drawings, sketches and explanations of (without hour limit). Supervision of the project.				



9	Preparing a complete as-built design in compliance with the requirements of national and EU regulations.				
10	Preparing a complete quality documentation based on the quality assurance plan approved by the Investor.				
11	Preparing all the required projects, making arrangements, obtaining the decision on transport permit and all other, as required by the Polish regulations according to the technical specification of AMP.				

APPENDICES TO THE BID:

1. Declaration confirming the fulfilment of the conditions from point IV.1 of the request for quotation no. **2/ 0238 / 2018** of () 23.04.2018,
2. Declaration confirming the fulfilment of the conditions from point IV.3 of the request for quotation bids no. **2/ 0238 / 2018** of 23.04.2018,
3. Declaration confirming the fulfilment of the conditions from point IV.4 of the request for quotation bids no. **2/ 0238 / 2018** of 23.04.2018,
4. Factual description concerning the method of execution of the contract subject matter

..... (date)

.....
Company stamp, stamp and signature of a representative



APPENDIX NO. 1 TO THE BID FORM

REFERS TO THE REQUEST FOR QUOTATION NO. **2/ 0238 / 2018** OF 23.04.2018

DECLARATION CERTIFYING THE FULFILMENT OF CONDITIONS FROM POINT **IV.1** OF THE
REQUEST FOR QUOTATION

I hereby declare that the Bidder
(name and address of the registered office) meets the following conditions:

1. It has the licences necessary to perform a defined activity or action, if such licences are required by law.
2. It runs its business in accordance with a description of the contract subject matter.
3. It has the necessary knowledge and experience as well as technical capacity and persons able to execute the contract.
4. Its economic and financial position allows for execution of the contract.
5. It is neither in a state of liquidation nor has it declared its bankruptcy.
6. It is not in arrears with payment of public & legal fees, taxes, or social and health insurance premiums.
7. was not validly sentenced, for an offence committed in connection with a contract award procedure, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits - as a partner of a registered partnership, a partner or management board member of a professional partnership; a general partner of a limited partnership as well as a limited joint-stock partnership; a member of the management body of a legal person.
8. The Bidder declares to submit to the Buyer, within 14 days from signing the contract, a bank guarantee required by Appendix 3 ("*Payment Terms*") to the contract, as per the templates indicated in the Appendix 6.

.....
Place and date

.....
*Company stamp, stamp and signature of a representative**

* Signature of a person or persons entered in registers to incur obligations on behalf of the Bidder or in a proper authorization.



APPENDIX NO. 2 TO THE BID FORM

REFERS TO THE REQUEST FOR QUOTAION NO. **2/ 0238 / 2018** OF 23.04.2018

DECLARATION CERTIFYING THE FULFILMENT OF CONDITIONS FROM POINT **IV.3** OF THE
REQUEST FOR QUOTATION

On behalf of the Company (Bidders name) I hereby declare that:

1. over the last 3 years before initiation of the procedure I have not caused a damage by not performing a contract or by performing it in an improper manner, whereas the said damage was not voluntarily remedied by the day of initiation of the procedure, unless the non-performance or improper performance results from circumstances for which the Bidder is not liable. The above shall mean that there was no joint occurrence of the following three conditions:
 - (1) within the last 3 years before initiation of the procedure the Bidder caused a damage by not performing a contract or by performing it in an improper manner;
 - (2) the damage was not voluntarily remedied by Bidder until the day of initiation of the procedure;
 - (3) a contrario the non-performance or improper performance of a contract results from circumstances, for which the Bidder is liable.
2. In case the Bidder is a natural persons – I have not been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;
3. In case the Bidder is a registered partnerships – as a partner I have not been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;
4. In case the Bidder is a professional partnership – as a partner or member of the management board I have not been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;
5. In case the Bidder is a limited partnerships and limited joint-stock partnerships – as a general partner I have not been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;
6. In case the Bidder is a legal person – as an active member of the managing body I have not been validly sentenced for an offence committed in connection with a contract award procedure, offence against the rights of people performing paid work, offence against the environment, for



bribery, for an offence against economic turnover or for any other offence committed with the aim of gaining financial profits, as well as for treasury offence or an offence of participation in organized crime group or in an union aimed at committing an offence or treasury offence;

7. In case the Bidder is collective entities – the court has not issued a decision prohibiting from competing for contracts under the provisions concerning the liability of collective entities for tort under the liability to penalty;

.....
Place and date

.....
*Company stamp, stamp and signature of a representative **

* Signature of a person or persons entered in registers to incur obligations on behalf of the Bidder or in a proper authorization.



APPENDIX NO. 3 TO THE BID FORM

REFERS TO THE REQUEST FOR QUOTAION NO. **2/ 0238 / 2018** OF 23.04.2018

STATEMENT
OF NO CAPITAL OR PERSONAL LINKS WITH THE CONTRACTING PARTY
CERTIFYING THE FULFILMENT OF CONDITIONS FROM POINT **IV.4** OF THE REQUEST FOR
QUOTATION

I, the undersigned confirm the absence of capital or personal relations between (name and address of the registered office) and the Buyer.

Capital or personal links mean any mutual connections between the Contracting Party or persons authorized to enter into obligations on behalf of the Contracting Party or persons performing - on behalf of the Contracting Party - activities associated with preparation and carrying out the proceedings to select the Supplier, and the Supplier, in particular:

- a) participation in a company as a partner of a general partnership or a partnership,
- b) holding of at least 10% of stocks or shares,
- c) holding the function of a member of a supervisory or managing body, proxy, authorised representative,
- d) being joined in matrimony, related through kinship or direct affinity, secondary kinship or affinity up to the second degree, or linked through adoption, care or custody.

.....
Place and date

.....
* *Company stamp, stamp and signature of a representative*

* Signature of a person or persons entered in registers to incur obligations on behalf of the Bidder or in a proper authorization.